What is the minimum investment? Is there a maximum investment?
The minimum investment in the fund is set at R10,000 with no maximum threshold applicable. We would ordinarily say that a first initial investment of R20,000 is ideal in order to replicate the full strategy.

What is the minimum adhoc contribution?
There are no minimums. Clients can setup direct debits however they should wish to invest regularly.

How long has the fund been around for?
The Fund was started in 2004 by Tom De Lange and later acquired by GT247.com in 2010. Tom De Lange remains incredibly close to the fund and continues in his capacity as Chief Investment Officer of Emperor Asset Management.

What is the minimum investment term?
There is no minimum investment term but due to the phasing in approach taken by the fund manager it is recommended to leave the funds in for one full year as a minimum.

What is a CFD?
A CFD is a Contract for Difference.
A Contract for Difference (CFD) is an agreement between a buyer and a seller to exchange the difference in price of an underlying instrument over a period of time. CFDs provide clients with an opportunity to get geared exposure to the performance of a share in a simple and cost efficient format. CFDs allow investors to position themselves in relation to the rise or fall of JSE-listed securities, without the need for ownership of such securities. CFDs are leveraged products that require an investor to deposit cash as margin rather than the payment of the full value of the underlying position. Depending on the position taken by such an investor, the investor may be either the long or the short holder of the CFD. Effectively cash is being borrowed by the long holder and lent by the short holder in respect of the underlying security. The initial margin deposit will vary depending on the stock traded.

What is Beta?
Beta is a measure of the volatility, or systematic risk, of a security or a portfolio in comparison to the market as a whole. A Beta of 1.5 means that the expected return of the fund is 1.5 times higher than that of the market. For example, if the market has a return of 20% in a particular period, a fund that has a Beta of 1.5 means that it
should generate a profitability of 30% (20% x 1.5) in the same period. Beta is both a performance and risk measure as it predicts both upside and downside moves against the selected benchmark. The higher the Beta, the greater is the risk of a fund relative to the market when the market moves downwards, but the higher the reward when the market moves upwards. The Beta levels of individual portfolios within the fund are designed to be between 1.0 and 1.8, depending on the client's risk preferences.

What is Alpha?
Alpha is a measure of performance on a risk-adjusted basis. Alpha takes the volatility (price risk) of a fund and compares its risk-adjusted performance to a benchmark index. The excess return of the fund relative to the return of the benchmark index is a fund's alpha. A positive alpha of 1.0% means the fund has outperformed its benchmark index by 1% per month. Correspondingly, a similar negative alpha would indicate an under performance of 1% per month.

What is margin?
Trading in CFDs requires the holder to maintain a certain amount of margin to fund the position in the underlying product. A key advantage of not having to put up as collateral the full notional value is that a given quantity of capital can control a much larger position than having to pay the full purchase price of the underlying share.

Is the fund diversified and what sectors?
The fund looks at the TOP 140 most Liquid Stocks on the JSE and out of those stocks picks a balanced portfolio between the following three types of shares (1) 50% Momentum/Growth – Stocks selected quantitatively based on momentum (buy high, sell high) and earnings/dividend growth criteria. (2) 30% High Dividend and/or Earnings yield stocks selected quantitatively (EPS/DPS averaged over a 2-5 year period) and (3) 20% Blue Chip companies using a handicap system with the handicaps determined partly quantitatively (14 criteria) and partly subjectively. There is also a strong cash underpin, as the CFD portfolios historic margining has been 20% of the funds under management with 80% of the funds being retained in cash earning a SAFETY rate which is detailed in your m2m statements daily. A balanced sector exposure is maintained, using 9 broad sectors (Consumers, Food & Health, Industrials, Financials, Property, Services, Telecom/Media/Technology, Resources and Gold/Platinum), with overweight exposure in those sectors with high momentum and underweight exposure in those sectors with low momentum.
What is Leverage/Gearing?
Investors gain access to larger exposures of underlying securities by means of leverage/gearing. This means that investors outlay a relatively small amount of capital (in the form of a margin) to secure an exposure to the underlying security.

Can I change my Gearing?
Yes you can.

How can I change my Gearing?
Complete and sign a gearing amendment form and e-mail it to info@emperor.co.za for your request to be reviewed and processed.

How do performance fees work?
If your returns do not exceed our benchmark of the FTSE/JSE Top 40, no performance fees are payable to Emperor Asset Management. Performance fees are accrued every month and can be positive (if outperformance occurred), or negative (underperformance).

When are they deducted?
Performance fees are accrued and deducted every month where outperformance has occurred. Keep in mind that only 20% of this 20% outperformance is deducted by Emperor with the remaining 80% being held in account for periods of underperformance against our benchmark

When can I expect my statement?
Clients can expect their monthly statements by the 10th of each month

Why do I receive a “change of details” e-mail from GT247.com if I am an Emperor client?
Emperor Asset Management executes their market trades through GT247.com. When you become an Emperor client a GT247.com account is opened in your name at the same time. The GT247.com client services team will notify you of any changes to your personal details which will be mirrored across both your Emperor and GT247.com accounts.
Will you send me Tax statements and what is the tax status of my investment?
Clients will receive an IT3 (b) and IT3(c) certificate annually from Emperor Asset Management. Emperor Asset Management is unable to provide any tax advice to clients and all clients should seek independent tax advice relating to their personal tax statuses.

When will you send me my tax documentation?
All aforementioned tax documentation will be sent to clients by 31 May.

What is the deposit process?
Once you open your account and receive your welcome e-mail with your User ID you will be ready to make your deposit. We hold bank accounts with all of South Africa's banks which ensures the quickest possible allocation of your funds. Please ensure that you reference your user ID, initial and surname when making deposits and then please send your proof of payment to deposits@emperor.co.za.

How do I make a withdrawal?
Please send a withdrawal request to refunds@emperor.co.za by 09h00 ensuring that you include your full name, user id, amount being withdrawn and confirmation of your banking details.

How quickly can I get my money? Is there a lock-in period?
Clients can request a withdrawal of funds at any time. There is no lock in period and 95% of funds will be paid out on a T+1 basis. The remaining 5% will be paid out at month end less any fees owned to Emperor Asset Management.

Dividend payment process
All manufactured dividends are re-invested. Withdrawals are dealt with separately.

What are overnight funding costs and how are they calculated?
SAFEY rate plus a spread.
Do I pay penalties for accessing my money?
No. Your funds are segregated in an individual account linked to your name and are available at any time with no penalties for withdrawing your money other than the administration charges and performance fees owed to Emperor Asset Management.

Can I make monthly withdrawals?
Yes you can, depending on the frequency and size underlying CFD's may need to be sold.

Are you licensed?
Yes. Emperor Asset Management is a division of First World Trader, an authorised Financial Services Provider operating under license FSP 22588.

Have you been audited? If so, by who?
Yes - Statutory audit by BDO, fund performance by PWC.

Can I have access to the audit report?
The audit reports are available on written request. Please e-mail info@emperor.co.za if you require a copy.

Do your Private Brokers add on additional commissions?
Private Brokers are mandated by Emperor Asset Management to grow the fund with clients. They are rewarded and remunerated outside of the AMC and Performance fee charges. In certain cases and where the Private Broker or introducing agent has the relevant regulatory license in place additional charges may be included. These will be fully disclosed to you in the mandate and will require justification and sign off by you before being implemented by Emperor Asset Management.

What is the difference of going through a Private Broker or direct to Emperor?
In certain cases and where the Private Broker or introducing agent has the relevant regulatory license in place additional charges may be included. These will be fully disclosed to you in the mandate and will require justification and sign off by you before being implemented by Emperor Asset Management.

Is brokerage charged separately for trading? What are the brokerage costs per trade?
Yes - 0.5% flat fee on the value purchased and disposed.
What is the difference between Emperor and GT247.com?
EAM is managed and GT247.com is for self-investing…… EAM executes its strategy via GT 247's low cost OTC platform which is a more cost efficient entry into the market with the added benefit of leverage

What is the link with Purple Capital?
Purple capital is the listed holding company that Emperor Asset Management falls under, giving added transparency from being in the public domain

How do I know that you are not a Pyramid scheme?
Emperor Asset Management is FAIS compliant, audited by registrar and external auditors, compliance officers.

Because you are a derivative fund do you go short and when?
The fund strategy does indeed allow the fund manager to take short positions should the market indicate that this should take place. When will depend on the fund strategy indicators but this has only ever happened once. Therefore 99.9% of its history it has had a long bias

Will the fund ever get to a level where it will reach a ceiling in monetary value for investors?
Yes at around R1bn AUM

Tom developed this strategy, what happens if Tom is not around?
Tom developed this strategy but The Robert Falcon Scott fund is based on a long-short derivatives quantitative strategy focusing on 140 of the most liquid JSE shares utilizing CFD’s with a maximum 2 times leverage. As it is quantitative in nature there is very little discretionary investing taking place, therefore the strategy dictates investment and not Tom. That said, where discretion is applied this is done in conjunction with the investment committee and fund managers which sit behind the fund of which Tom is the Chief Investment Officer

It states in the risk disclosure that I may have to pay in money should I go into Margin Call - Does this mean that I could all the money I have invested?
This is indeed the nature of a CFD contract and should the market move significantly against your positions you may sustain losses and have to further fund your investment.
Can I open an account in my children's name, if so how?
Yes you can. This will be linked to the parent account holder but opened in the child's name. Each child will required a completed contact information sheet, confirmation of co-habitation form completed and sent in with a copy of their ID.

Can I have an account in my partner’s and my name, if so how?
Yes you can in line with standard account opening process

If my partner and I are not married but would like to open a single account in both our names how this would be done. In a situation of "separation" how might this impact the linked investment?
Yes you can via a limited power of attorney please seek legal and tax professional advice.